

Ditjen PEN/MJL/72/IV/2021

April 2021

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16 LIST OF INDONESIA'S SAUCE &
FOOD CONDIMENTS EXPORTERS

EDITOR DESK

Dear valued readers,

Food and culinary industry is growing more than ever. Due to this pandemic situation, many people in their home learning to cook via zoom cooking class or streaming on YouTube platform and certainly this trend will continue. Many chefs or cooks are going even more creative with their food creation and more focus on food origin and global cuisine from another culture.

People are always looking for new way to make food more flavourful with herbs, spices, additional ingredients and of course condiments. Have you ever heard about condiments? According to Google, condiment is a supplemental food such as sauce or powder that is added to some food to impart a particular flavour and enhance its flavour. Well, if you don't have any special culinary skills, don't worry, condiments are your best buddy. Condiments are one of the simplest ways to improve the taste of food without requiring any special culinary skill.

Indonesia has many condiments that already famous in the world. Let's say sweet soy sauce "Kecap Manis", chili sauce (sambal), and many more. The growing food trend means the increase of condiments will follow behind. So, it is not surprising that many Indonesia food products especially categorized as condiments are sent to foreign countries. In this Export News edition, we will give a glance of Indonesia condiments products trade performance to the world and what kind special condiments made in Indonesia that also has become a culinary culture.

Thank You

Ditjen PEN/MJL/72/IV/2021

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News**

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LIST OF INDONESIA'S SAUCE & FOOD CONDIMENTS EXPORTERS

1. PT SAYAP MAS UTAMA
2. PT ABC PRESIDENT INDONESIA
3. UD DEDE SATOE
4. PT INDOFOOD SUKSES MAKMUR, Tbk
5. CV PASIFIC HARVEST
6. PT IKAFOOD PUTRAMAS
7. PT MITRATAMA RASA SEJATI
8. PT GLOBAL INTERNATIONAL FOODS
9. PT UNILEVER INDONESIA, Tbk
10. CV KOBE & LINA FOOD
11. PT HEINZ ABC INDONESIA
12. PT KARYA KHARISMA MANDIRI
13. PT ANGGANA CATUR PRIMA
14. PT JAKARANA TAMA FOOD INDUSTRY
15. PT SARO INDONESIA
16. PT BOGA KARUNIA DWITUNGGAL (BALI KITCHEN)

FEATURED PRODUCT



Kecap Manis INDONESIA'S NATIONAL CONDIMENTS OFF TO THE WORLD

Indonesian dishes starting from satay, fried rice, chicken noodles, to a bowl of meatballs and siomay will feel incomplete without accompanied by sweet soy sauce or Indonesia people like called it "Kecap Manis".

For Indonesian especially who live in Java, kecap manis is a must in their table and kitchen.

Kecap manis is indeed one of the unique spices because it has never been found in any part of the world except in Indonesia. If there is, it must be distributed from Indonesia. Even if there are other variants such as from Malaysia, the late Indonesia culinary expert Mr. Bondan Winarno once

explained that Malaysia only produced kecap manis in the 1990s.

"I've also been to several countries, and couldn't find [kecap manis]. What they have is a regular soy sauce," said Andreas Maryoto, a culinary observer in the archipelago

and author of the book *Trace of Food: History, Cross Culture, and the Future* (2009), Thursday (22/10).

Soy sauce is the origin of kecap manis in Indonesia. However, after being traced, no one can be sure when and where this kecap manis was born and made for the first time. In fact, no one has even been able to confirm since when the soy sauce entered Indonesia.

The Beginning of Kecap Manis

The word "kecap" is derived from the Cantonese word "koechiap" meaning sauce. There are many varieties of soya sauce such as soy sauce (taste salty), dark soy sauce and fish sauce. There are many soya sauce that you can find in your favourite grocery stores or your kitchen, perhaps.



It's believed that kecap manis was invented sometime in the mid-19th century. When Chinese migrants settled on Java Island, Indonesia's most populous island, they realized the local Javanese had a sweet tooth. So the Chinese added palm sugar (called Gula Jawa in Java) into the soy sauce and later on kecap manis was born. It has become a foundational element of Indonesian cuisine, and also a huge industry unto itself that kecap manis accounted for 90% of the country's total soy sauce production as of 2010. It started when the Chinese traders came to Indonesia with they exchanged various Indonesian produce and processed products. One of the items brought on the expedition was soy sauce or ke'tsiap. However, it turns out that the Javanese people does not like soy sauce very much because the local Javanese had a sweet tooth. The Chinese then added palm sugar and other herbs and

spices to their soy sauce so the taste would be more sweet. This is where kecap manis was born which is adapted to the tongue of the local Javanese people who are fond of sweet taste. Kecap manis is the result of a cross between Javanese and Chinese cultures.

The first kecap manis factory in Indonesia established in the year of 1882. Located in Pasar Lama, Tangerang, this factory was managed by Teng Hang Soey. The oldest kecap manis factory in Indonesia is still running but the brand had changed from Teng Giok Seng to Kecap Manis Benteng Cap Istana. Benteng Cap Istana is the oldest kecap manis brand in Indonesia. The soy sauce, a product of the Chinese community in Tangerang is now also a souvenir for tourists visiting Tangerang City, especially when traveling in the Old Market and its surrounding areas. They also sell a variant of kecap manis.

This condiment is part of the history of the Chinese community in Tangerang and has become Indonesian culture.

Kecap manis is about 10 to 15% liquid soy sauce; a mixture of palm sugar and water makes up the rest, which accounts for its sweetness and syrupy consistency and spices are sometimes added as well. The combination of sugar and black soya is responsible for kecap manis's opacity and deep black colour, different to regular soy sauce which is relative translucency and amber colouring. The use of palm sugar specifically is key ingredient, furnishing smoky, savory undertones and caramel-like. Though many other Asian countries produce their own versions of sweet soy sauce made with white sugar, the qualities of Indonesia kecap manis well above the rest.

The additional spices put into the standard recipe composition varies. Some add galangal, nutmeg, cardamom, star anise, cinnamon and so on, and of course palm sugar which makes it thick and has a distinctive aroma. There are also two types of brown sugar and palm sugar. The difference between brown sugar and palm sugar is the ingredients. Brown sugar is made from coconut while palm sugar is made from palm. Even though they are both in palm families, the taste of brown sugar and palm sugar is very different. Each kecap manis maker has

their own uniqueness and tastes whether it is brown sugar or palm sugar that is added.

Not only the additional herbs and spices, the main ingredients are also different. Some kecap manis makers use regular soybeans and some use black soybeans. It is believed that black soybeans will produce a more savory and rich flavored kecap manis. Some makers also add molasses (from sugar cane). The addition of molasses is intended to reduce production costs, although in some manufacturers the purpose of this addition is to add a unique and savory taste of the molasses. One obvious indicator of good quality kecap manis is the price. If you find kecap manis with not-so-famous brand and the price is cheap and there will be a bitter taste or a rough after taste on the tongue because they use quite a lot molasses into the mixture. Good quality kecap manis has sweet and savory taste and does not have a bitter after taste.

The Popularity of Kecap Manis

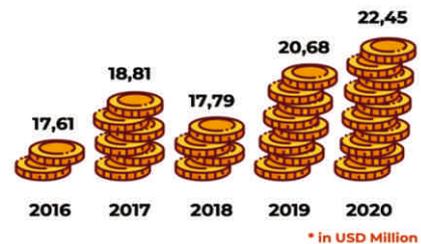
Famous national brands of kecap manis can be found at groceries store, kiosks and stalls everywhere in Indonesia and even abroad. Kecap manis which can be found in other countries are owned by big companies that already had massive factories and made with modern process. Starting

from the raw materials to the marketing and logistics systems are well managed and modern. There are very famous kecap manis made from black soybeans as the raw material. The black soybean is grown by local farmers so that the availability of raw materials is always maintained. Indonesian kecap manis has penetrated many foreign countries. It has spread to the United States, Netherlands, Singapore, Australia, Saudi Arabia and many more.

However, for the acceptance of the taste and aroma of kecap manis among foreign people, it seems that the Netherlands is in first place. For Caucasians, the taste of sweet soy sauce may not fit their tongue, except for the Dutch who have a long history in Indonesia. In the Netherlands, it is easy to find kecap manis on the dining table of native Dutch families. They really enjoy this Indonesia's national condiment. If you ever went to or will be going to the Netherlands, you'll be surprised how easy to find kecap manis in grocery stores. Many restaurants also serving satay with peanut sauce and sweet soy sauce, fried noodle, fried rice, soto and many other. All of these dishes need kecap manis as condiment.

The potential of kecap manis should be maximized. The growing global culinary trend that tends to be more culture, more foreign people

SOYA SAUCE (HS 210310) EXPORT PERFORMANCE



nowadays are familiar with Indonesia signature dishes such as nasi goreng and satay. Food vlogger using YouTube platform now become a very powerful marketing to promote dishes from all over the world no exception Indonesia. Not only it will promote our national dishes but also Indonesian culture, tourism and of course our products. When many people saw the video how to make Nasi Goreng, they want to re-cook it at their own home and they will definitely need kecap manis to make it. Indonesia in the future has to strengthen our kecap manis industry and keep the availability of the raw material "soya beans".

The export performance of kecap manis can be seen at HS 210310 although in the category of this HS 6 Digit include other soya sauces but we can see the overall performance of Indonesia soya sauce to the world. Indonesia soya sauce had a very good performance. The annual growth in the 5 years period (2016-2020) was 5,97%. In the period of January-April 2021, Indonesia had succeeded to reach USD 8,11 million or going up about 49,19% yoy.

INFOGRAPHIC

INDONESIA CONDIMENTS TRADE TO THE WORLD (HS 2103)

Export Performance (HS 6 Digit) Jan-Apr 2021



Country Destination Jan-Apr 2021



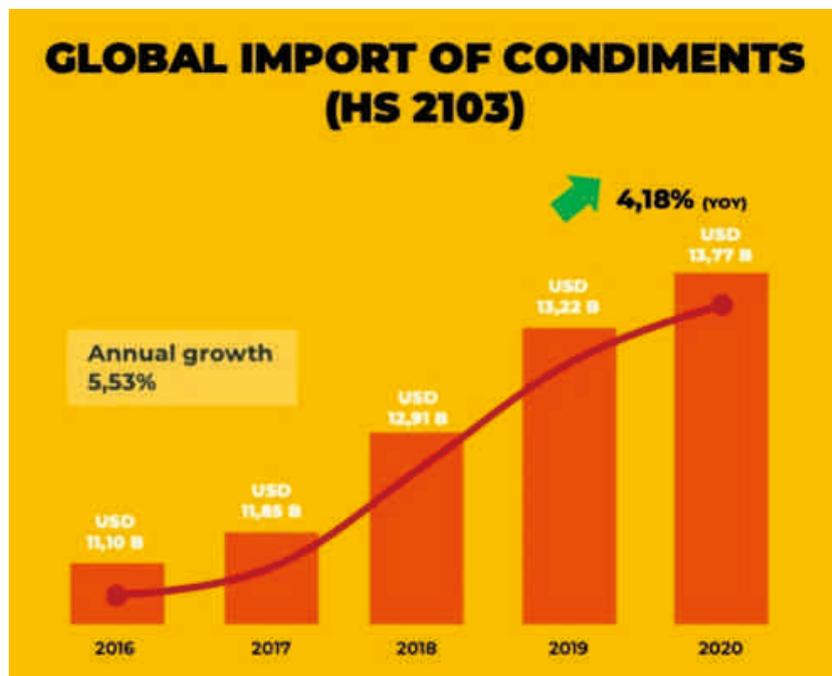
Export Performance (HS 2103)



MARKET REVIEW

Global Market DEMAND OVERVIEW

Mostly condiments refer to various types of spices or sauces that are typically added to food after its preparation. While every condiment adds something a little different to a meal, all condiments are used with the intent of enhancing the flavour of a cooked meal.



If you're eating in a restaurant, condiments are generally served in glass or plastic bottles. In some cases, there may be dishes placed on the table with different kinds of condiments. For those who prefer to prepare their own meals at home, you can easily find dozens of condiments at the grocery store or local supermarket.

Condiments and sauces can be grouped into the

following categories. Table sauces such as Mayonnaise, Soy sauces, Vinegar, Ketchup, Mustard, Salad dressing, Chilli sauces, Soybean paste, etc. and cooking ingredients such as Herbs, Spices, Pepper, Salt, Sugar, Monosodium glutamate, Soy sauces, Ginger, Onions, etc.

Spicy flavoured sauces have become more and more popular among consumers. The most popular foreign

condiments are Ketchup, Salad dressings, and black pepper. The overall growing demand in global market can be seen by the import value of HS 2103 Sauces. For the past 5 years from 2016-2020 showed an annual growth of 5,53%. The import of condiments in 2020 achieved its best performance since 2016, it has reached USD 13,77 billion or going up about 4,18% compare to last year performance. The highest importer in 2020 was United States followed by United Kingdom, Germany, Canada and France. The U.S took up about 11,39% shares of global condiments import. Among those five countries, Canada was the only country that showed negative annual growth (-0,09%). Indonesia as a global food condiments exporter was placed on 16th in 2020. Indonesia's main export destination for condiments mostly are Islamic countries such as Saudi Arabia, Nigeria, Egypt, Turkey and Malaysia. Indonesia as the world's largest Islamic community should be able to take this opportunity to the fullest, we have to seek more opportunities to other Islamic countries.

As the bubble graph above, the blue circle indicates Indonesia had exceeds its export growth to the partner import growth from others whereas the yellow circle means Indonesia export growth is less than partner import growth from others which means Indonesia

has a potential to maximize its exporter to the country. There are Thailand, Malaysia, Myanmar and Nigeria.

Another bubble graph above shows the comparison between annual growth of Indonesia's exports to the partner countries to annual growth of partners' imports from others. The yellow circle indicates that Indonesia still has more potential to grow condiments product to the partners' country. There are United States, Malaysia, Nigeria dan Myanmar. Malaysia and Nigeria are already Indonesia's trading partner.

Market Outlook and Industry Trends

The global condiments is expected to continue to grow over the upcoming years because of the consumer interest in food and culinary. Due to this covid 19 pandemic, more and more

people love to cook their own meals and experiences different types of dishes from all over the world. Many of them don't have a culinary expert but want to cook amazing taste dishes. Thus, many consumers are choosing to use sauces and condiments as a quick and easy way to season their food.

Many consumers nowadays actively seek out products that have fewer calories and contain less sugar and gluten free ingredients. Producer of condiments should be able to accommodate shifts in consumer preferences. Producers should concern and focus on the health benefits of the ingredients they use in their products. Furthermore, consumers desire products that do not contain artificial additives. In fact, some companies already appeal to these consumer demands. They reformulate their recipes to replace or exclude some

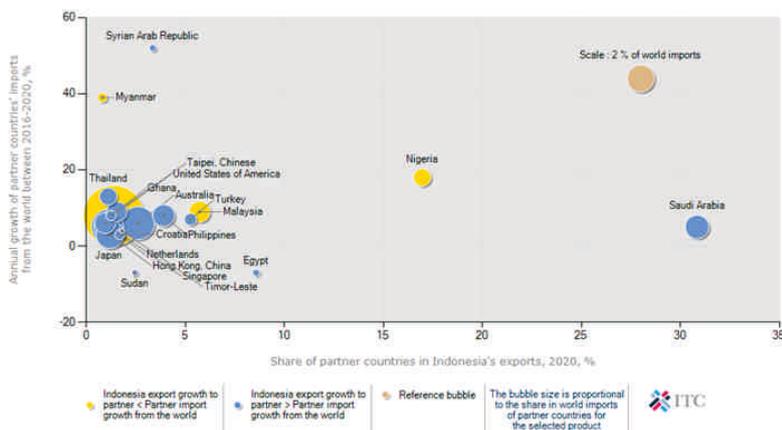


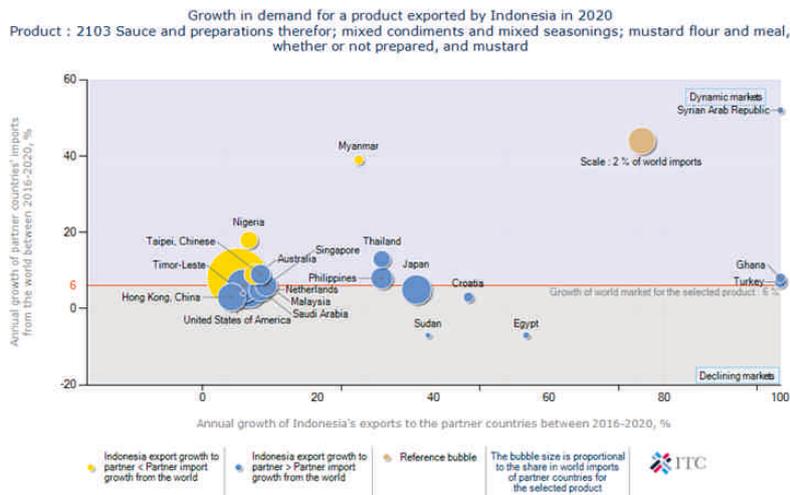
ingredients. Demand for organic spices has also substantially increased. That is especially valid for products such as chili, ginger, and garlic.

More people now become more interested in the way products are made and their origin. Some companies provide information on the production process and supply chains on labels. As the importance of provenance and transparency continues to grow, companies should be able to communicate relevant information in a simple manner about the raw material. It is one of the way to communicate company's branding strategy.

As more consumers actively look for healthy products with no additives or artificial preservatives, clean labelling will also grow more important for companies to thrive. Health and wellness, along with clean labelling, synchronize together. Both trends will continue to fuel each other's popularity among consumers as people educate themselves more about the

Prospects for market diversification for a product exported by Indonesia in 2020
Product : 2103 Sauce and preparations thereof; mixed condiments and mixed seasonings; mustard flour and meal, whether or not prepared, and mustard





ingredients in sauces, condiments, and dressings. Thus, consumer attitudes are likely to be more favourable to companies that provide clean labels. Further, due to the high perceived value of clean label sauces and condiments, consumers are more inclined to pay a premium price.

As the industry further matures, differentiation becomes key to success. The globalization of the sauces, condiments, and dressings industry puts the spotlight on new flavours. Moreover, consumers actively seek out offerings that provide bold combinations of the five tastes - sweet, sour, salty, bitter, and umami. Thus, more adventurous products that cater to these demands are likely to receive growing attention in the coming years.

Encouraged by these shifts in consumer preferences, sauce companies offer a variety of products with exotic ingredients and ethnic

flavours. Indonesia's kecap manis is a product that worth to be potentialize. As consumers become more enamoured by foreign cultures, demand for ethnic spice blends will continue to grow. Furthermore, the word regional is more frequently seen on labels and in marketing message. Adding ingredients which are characteristic of a particular region, brands can create an entirely new product. Demand will also growing for functional sauces will be a strong driver for the growth of the sauces and condiments industry. That is mainly due to the improved nutritional profile of products enhanced by functional ingredients.

Research on soy sauce found that it contains bioactive components. It also has various biological functions, including anticarcinogenic, antimicrobial, antioxidative, and antiplatelet properties. Therefore, soy sauce is not only a traditional seasoning

but also functional food. As a result, innovative brands can take advantage of the fact and develop new, enriched variants of sauces and condiments.

Product innovation is a must. It has the potential to redefine the whole category and give it a widespread image of being a functional food. While healthy and functional foods become a more important purchasing decision, other factors are also at play. For instance, younger consumers are eager to experience products with new and intriguing tastes. They are also the leading consumer group that fuels the increasing demand for more exotic and ethnic flavours. Furthermore, younger consumers are more prone to use condiments and sauces in more unconventional ways and experiences new unique taste.

At last, sustainability and environmental protection will also affect the development of the condiments industry. Many companies around the globe already invest in sustainable products and processes. Often, they return the investment through process optimization or increased margins.

EXTRA INSIGHT

Tangerang:

MODERN CITY, NATURE TOURISM & HISTORY



Tangerang is also home for Soekarno-Hatta International Airport which serves the Jakarta metropolitan area and is Indonesia's main gateway. Tangerang is a city in the province of Banten in Indonesia. Located on the western border of Jakarta, it is the third largest urban centre after Jakarta and Bekasi and the largest city in Banten province. In Tangerang, it not only functioned as a resident city as there are many industrial areas such as Jatake, and several business districts, including CBD Alam Sutera in the area. Located just next to Jakarta on the

west with many road access and improved infrastructure, such as new toll road, it is one of the most favorite location for property seekers and investors.

Tangerang has many interesting places to visit. It carry the charm of a modern city, nature tourism and history. One of the tourist attraction is old market in Tangerang City, The first kecap manis was created by the Chinese community. When you have a change to visit Tangerang, don't forget to go to Benteng Heritage Museum. In this Museum you will find

many unique things behind the history of ethnic Chinese life as well as various artifacts that are silent witnesses of past life, starting from the arrival of Zheng He's fleet with a group of about 300 large and small things carrying nearly 30,000 followers. Some of this group, led by Chen Ci Lung, are believed to be the ancestors of the Chinese population of Tangerang (China Benteng) who landed in Teluk Naga in 1407. The museum also houses a collection of kecap manis bottles and become labels for the famous "Kecap Manis Benteng" in Tangerang. There is a collection of Ketjap Benteng Teng Giok Seng labels produced in Benteng, Tangerang. There is also a label and stamp of Ketjap Siong Hin. The factory still exists today, the factory is located at several points in the city of Tangerang.

Fort Heritage Museum is open from 13.00 to 18.00. Tours at the Heritage Fort Museum must be by prior arrangement, lasting approximately 45 minutes with the number of each group limited to 20 participants. To be able to enter the museum and see its historical collections, visitors are charged a fee. For the general public, Rp. 20,000, students Rp. 10,000, students Rp. 15,000, foreign tourists Rp. 50,000, and special tours for heritage walks Rp. 50,000 for groups of more than 10 people.

TARIFF

Countries	MFN tariffs	Applied tariffs	Tariff year	Pref. Trade Agreements
Afghanistan	10%	10%	2018	
Albania	15%	15%	2021	
Algeria	30%	30%	2020	
Angola	31.48%	31.48%	2020	
Anguilla	15%	15%	2020	
Antigua and Barbuda	19.93%	19.93%	2021	
Argentina	16.99%	16.99%	2020	1
Armenia	20.30%	15.23%	2021	1
Aruba	3.89%	3.89%	2019	
Australia	0%	0%	2021	3
Austria	6.39%	3.75%	2021	1
Azerbaijan	15%	15%	2021	
Bahamas	10.42%	10.42%	2018	
Bahrain	5%	5%	2020	
Bangladesh	25%	25%	2021	
Barbados	30.63%	30.63%	2020	
Belarus	20.30%	15.23%	2021	1
Belgium	6.39%	3.75%	2021	1
Belize	29.20%	29.20%	2020	
Benin	21.38%	21.38%	2020	
Bermuda	15%	15%	2021	
Bhutan	30%	30%	2020	
Bolivia (Plurinational State of)	10.20%	10.20%	2020	
Bosnia and Herzegovina	5%	5%	2021	
Botswana	7.80%	7.80%	2021	
Brazil	16.99%	16.99%	2020	1
Brunei Darussalam	0%	0%	2020	2
Bulgaria	6.39%	3.75%	2021	1
Burkina Faso	21.38%	21.38%	2020	
Burundi	25%	25%	2021	
Cabo Verde	20%	20%	2019	
Cambodia	13.35%	5%	2014	1
Cameroon	30%	30%	2019	
Canada	9.90%	9.90%	2021	
Cayman Islands	22%	22%	2020	
Central African Republic	30%	30%	2017	
Chad	30%	30%	2016	1
Chile	6%	6%	2020	
China	12%	0%	2021	1
Colombia	15%	15%	2020	
Comoros	20%	20%	2020	

Countries	MFN tariffs	Applied tariffs	Tariff year	Pref. Trade Agreements
Congo	20%	20%	2015	
Congo, Democratic Republic of	10%	10%	2020	
Cook Islands	0%	0%	2020	
Costa Rica	13.82%	13.82%	2020	
Croatia	6.18%	3.58%	2021	1
Cuba	22.63%	22.63%	2020	
Cyprus	6.39%	3.75%	2021	1
Czech Republic	6.39%	3.75%	2021	1
Côte d'Ivoire	21.38%	21.38%	2020	
Denmark	6.39%	3.75%	2021	1
Djibouti	13%	13%	2014	
Dominica	36.34%	36.34%	2020	
Dominican Republic	19.73%	19.73%	2021	
Ecuador	29.29%	29.29%	2020	
Egypt	20%	20%	2019	1
El Salvador	14.80%	14.80%	2020	
Equatorial Guinea	30%	30%	2007	
Estonia	6.39%	3.75%	2021	1
Eswatini	7.80%	7.80%	2021	
Ethiopia	22.69%	22.69%	2021	
Fiji	7.65%	7.65%	2021	
Finland	6.39%	3.75%	2021	1
France	6.39%	3.75%	2021	1
French Polynesia	8%	8%	2020	
Gabon	30%	30%	2019	
Gambia	21.38%	21.38%	2020	
Georgia	12%	12%	2015	
Germany	6.39%	3.75%	2021	1
Ghana	21.38%	21.38%	2020	
Gibraltar	0%	0%	2020	
Greece	6.39%	3.75%	2021	1
Grenada	21.71%	21.71%	2019	
Guatemala	14.80%	14.80%	2020	
Guinea	21.38%	21.38%	2020	
Guinea-Bissau	21.38%	21.38%	2020	
Guyana	29.44%	29.44%	2021	
Haiti	19.85%	19.85%	2020	
Honduras	14.80%	14.80%	2020	
Hong Kong,	0%	0%	2021	
Hungary	6.39%	3.75%	2021	1
Iceland	3.50%	3.50%	2019	

Countries	MFN tariffs	Applied tariffs	Tariff year	Pref. Trade Agreements
Iceland	3.50%	3.50%	2019	
India	30%	0%	2020	1
Iran (Islamic Republic of)	52.90%	52.90%	2020	
Ireland	6.39%	3.75%	2021	1
Israel	4.85%	4.85%	2017	
Italy	6.39%	3.75%	2021	1
Jamaica	22.31%	22.31%	2021	
Jordan	16.53%	16.53%	2020	
Kazakhstan	7.50%	5.63%	2021	1
Kenya	25%	25%	2021	
Kiribati	0%	0%	2020	
Korea, Republic of	8%	3.21%	2020	1
Kosovo	10%	10%	2021	
Kuwait	5%	5%	2020	
Kyrgyzstan	20.30%	15.23%	2021	1
Laos	10%	0%	2020	1
Latvia	6.39%	3.75%	2021	1
Lebanon	12.99%	12.99%	2020	
Lesotho	7.80%	7.80%	2021	
Liberia	14.55%	14.55%	2020	
Libya	5%	5%	2021	
Liechtenstein	No AVE	No AVE	2021	1
Lithuania	6.39%	3.75%	2021	1
Luxembourg	6.39%	3.75%	2021	1
Macao	0%	0%	2021	
Madagascar	20%	20%	2020	
Malawi	25%	25%	2020	
Malaysia	7.08%	0%	2014	1
Maldives	4.12%	4.12%	2020	
Mali	21.38%	21.38%	2020	
Malta	6.39%	3.75%	2021	1
Mauritania	21.38%	21.38%	2020	
Mauritius	0%	0%	2021	
Mayotte	10%	10%	2013	
Mexico	20%	20%	2018	
Micronesia (Federated States of)	3%	3%	2020	
Moldova, Republic of	14.14%	14.14%	2020	
Mongolia	5%	5%	2019	
Montenegro	5%	5%	2021	
Montserrat	19.93%	19.93%	2021	
Morocco	35.84%	35.84%	2020	

Countries	MFN tariffs	Applied tariffs	Tariff year	Pref. Trade Agreements
Mozambique	20%	20%	2020	
Myanmar	15%	7.39%	2019	1
Namibia	7.80%	7.80%	2021	
Nauru	10%	10%	2020	
Nepal	18.90%	18.90%	2021	
Netherlands	6.39%	3.75%	2021	1
New Zealand	4.90%	0%	2020	1
Nicaragua	14.80%	14.80%	2020	
Niger	21.38%	21.38%	2020	
Nigeria	21.38%	21.38%	2020	
North Macedonia	20.61%	20.61%	2021	
Norway	7.76%	7.76%	2021	1
Oman	5%	5%	2020	
Pakistan	20%	20%	2021	1
Palau	0%	0%	2020	
Palestine, State of	5.01%	5.01%	2017	
Panama	9.95%	9.95%	2013	
Papua New Guinea	0%	0%	2021	
Paraguay	16.99%	16.99%	2020	
Peru	0%	0%	2020	
Philippines	8.01%	0%	2021	2
Poland	6.39%	3.75%	2021	1
Portugal	6.39%	3.75%	2021	1
Qatar	5%	5%	2020	
Romania	6.39%	3.75%	2021	1
Russian Federation	20.30%	15.23%	2021	1
Rwanda	25%	25%	2021	
Saint Kitts and Nevis	18.99%	18.99%	2020	
Saint Lucia	19.93%	19.93%	2020	
Saint Pierre and Miquelon	6%	6%	2021	
Saint Vincent and the Grenadines	19.93%	19.93%	2020	
Samoa	19.29%	19.29%	2020	
Sao Tome and Principe	10%	10%	2019	
Saudi Arabia	8.40%	8.40%	2020	
Senegal	21.38%	21.38%	2020	
Serbia	26.13%	26.13%	2021	
Seychelles	14.05%	14.05%	2021	
Sierra Leone	21.38%	21.38%	2020	
Singapore	0%	0%	2020	2
Slovakia	6.39%	3.75%	2021	1
Slovenia	6.39%	3.75%	2021	1

Countries	MFN tariffs	Applied tariffs	Tariff year	Pref. Trade Agreements
Solomon Islands	10%	10%	2020	
South Africa	7.80%	7.80%	2021	
Spain	6.39%	3.75%	2021	1
Sri Lanka	20.11%	20.11%	2020	1
Sudan	40%	40%	2021	
Suriname	19.93%	19.93%	2020	
Sweden	6.39%	3.75%	2021	1
Switzerland	10%	0.07%	2021	1
Syrian Arab Republic	20%	20%	2020	
Taipei, Chinese	10.83%	10.83%	2021	
Tajikistan	15%	15%	2021	
Tanzania, United Republic of	26.79%	26.79%	2021	
Thailand	9.32%	0%	2015	2
Timor-Leste	2.50%	2.50%	2020	
Togo	21.38%	21.38%	2020	
Tonga	15%	15%	2021	
Trinidad and Tobago	19.93%	19.93%	2008	
Tunisia	36%	36%	2015	
Turkey	6.07%	3.51%	2021	1
Tuvalu	15%	15%	2017	
Uganda	31.28%	31.28%	2021	
Ukraine	11.26%	11.26%	2020	
United Arab Emirates	5%	5%	2020	
United Kingdom	4.01%	2.20%	2021	1
United States of America	6.36%	2.80%	2020	1
Uruguay	16.99%	16.99%	2020	
Uzbekistan	20%	20%	2021	
Vanuatu	15%	15%	2020	
Venezuela	19.45%	19.45%	2020	
Wallis and Futuna	4%	4%	2020	
Yemen	10%	10%	2017	
Zambia	25%	25%	2020	
Zimbabwe	15.12%	15.12%	2015	

LIST OF INDONESIA'S SAUCE & FOOD CONDIMENTS EXPORTERS

1. PT SAYAP MAS UTAMA

Kawasan Perluasan Utara PT JIEP, Jl. Tipar Cakung Kav. F5-7 - Cakung Barat, Jakarta Timur
Telp. : (62-21) 4602696, 4609208-10 (Ext. 351)
Fax. : (62-21) 4609410, 4609210, 4603494, 4609211
Website : www.wingscorp.com

2. PT ABC PRESIDENT INDONESIA

Kasablanka Office Tower A Lt. 31 Unit A-H , Jl. Casablanca Raya Kav. 88, Jakarta Selatan
Telp. : (62-21) 29820168
Fax. : (62-21) 29820166
Website : www.abcpresident.com

3. UD DEDE SATOE

Jl. Tenggilis Timur VI/DD-1, Surabaya
Telp. : (62-31) 8411518
Fax. : (62-31) 8411518
Email : susiarifin@gmail.com; dd1.dedesatoe@gmail.com

4. PT INDOFOOD SUKSES MAKMUR, Tbk

Sudirman Plaza Indofood Tower 23rd floor, Jl. Jenderal Sudirman Kav. 76 - 78, Jakarta Selatan
Telp. : (62-21) 57958822, 43900170
Fax. : (62-21) 57935960, 57937422, 57937466, 57937485
Website : www.indofood.co.id ; www.indofood.com ; www.indofoodcbp.com

5. CV PASIFIC HARVEST

Jl. Tratas No. 61, Muncar, Banyuwangi
Telp. : (62-333) 593368, 593488
Fax. : (62-333) 591618, 593641
Website : www.pasificharvest.com

6. PT IKAFOOD PUTRAMAS

Brataco Building, Jl. Cideng Barat Raya No. 78, Jakarta Pusat
Telp. : (62-21) 3522728, 3522733
Fax. : (62-21) 3522729
Website : www.ikafood.com

7. PT MITRATAMA RASA SEJATI

Kawasan Industri Jababeka I, Jl. Jababeka Raya Blok N No. 5 -7 - Cikarang, Bekasi
Telp. : (62-21) 8934378, 8934379, 8934381
Fax. : (62-21) 89833135
Email : hrd@mitratama.com

8. PT GLOBAL INTERNATIONAL FOODS

SOHO Capital Lt. 17 No. 03, Jl. S. Parman Kav. 28, Jakarta Barat
Telp. : (62-21) 55792188
Fax. : (62-21) 55792188
Website : www.gif-seasoning.com

9. PT UNILEVER INDONESIA, Tbk

Graha Unilever, Jl. Jend. Gatot Subroto Kav. 15, Jakarta Pusat
Telp. : (62-21) 5261978, 52995299, 80827000
Fax. : (62-21) 5262046, 5264020, 5262044
Website : www.unilever.co.id

10. CV KOBE & LINA FOOD

Kawasan Industri Manis, Jl. Manis Raya No. 15 Desa Kadu - Kec. Curug, Tangerang

Telp. : (62-21) 5918805

Fax. : (62-21) 5918803

Email export@kobe.co.id

11. PT HEINZ ABC INDONESIA

Intiland Tower fl. 3A, Jl. Jend. Sudirman Kav. 32 - Tanahabang (PO BOX 4608/JKT 10001), Jakarta Pusat

Telp. : (62-21) 29959999 ext. 13805

Fax. : (62-21) 29959993, 29959992

Website : www.heinzabc.co.id

12. PT KARYA KHARISMA MANDIRI

Rukan Taman Meruya Blok M-50, Jl. Batu Mulia Meruya Utara - Kembangan, Jakarta Barat

Telp. : (62-816) 3333000

Email : florachrisantie@gmail.com , flora.chrisantie@kkm.global

13. PT ANGGANA CATUR PRIMA

Jl. Pluit Raya Blok C Kav. 20-21, Penjaringan, Jakarta Utara

Telp. : (62-21) 6681919, HP : (62-813) 11244495

Fax. : (62-21) 6681999, 6681818

Website : www.anggana.co.id

14. PT JAKARANA TAMA FOOD INDUSTRY

Gedung Wicaksana, Jl. Ancol Barat VII Blok A 5/D No. 2, Jakarta Utara

Telp. : (62-21) 6909244

Fax. : (62-21) 6909378, 6909244

Website : www.gagafoods.com

15. PT SARO INDONESIA

Ruko Galeri Niaga No. 9N, Jl. Haji Nawi Raya Gandaria Selatan - Cilandak, Jakarta Selatan

Telp. : (62-21) 70929353, HP : (62-819) 05250260

Fax. : (62-21) 7506609

Website : www.sarofoods.com

16. PT BOGA KARUNIA DWITUNGGAL (BALI KITCHEN)

Jl. Manis Raya No. 15, Kawasan Industri Manis Kadu - Curug, Tangerang

Telp. : (62-21) 5918805

Fax. : (62-21) 5918803

Website : www.balikitchen.co.id

PT INDOFOOD SUKSES MAKMUR, Tbk

PT Indofood CBP Sukses Makmur Tbk ("ICBP" or the "Company") is one of the established and leading players in the consumer branded products sector. We are engaged in diverse business categories, including noodles, dairy, snack foods, food seasonings, nutrition and special foods, and beverages. ICBP also operates a packaging business, producing both flexible and corrugated packaging to support our main businesses.

We provide everyday solutions for consumers of all ages across market segments, with more than 30 leading product brands. Many of these brands enjoy significant market positions in Indonesia, backed by decades of trust and loyalty from millions of consumers.

Majority of our products are available across the archipelago. Supported by our parent company's extensive distribution network, we are

able to meet market demands in a timely and efficiently manner.

Our business operations are supported by more than 60 plants located in key areas across Indonesia. This enables us to be closer to our market demand and ensure product freshness. Besides Indonesia, ICBP products are also present in more than 60 countries around the world.

AWARDS

• Corporate • SWA 100 Best Wealth Creator ASEAN Best Public Companies 2019 • 100 Best Listed Companies 2019 Awards • The 11th IICD Corporate Governance Conference and Award • CSA Award 2019 • Operation Units • Subroto Award 2019 • Most Chosen Brand 2019 • BrandZ Top 50 Most Valuable Indonesian Brands 2019 (Indomie) • Indonesia WOW Brand 2019 (Indomie) • Halal Award 2019 (Indomie) • The Indonesia's Most Valuable Brands (Indomie) • The Indonesia's Most Valuable Brands (Supermie) • The Indonesia's Most Valuable Brands (Sarimie) • The Indonesia's Most Valuable Brands (Pop Mie) • Indonesia WOW Brand 2019 (Pop Mie) • BrandZ Top 50 Most Valuable Indonesian Brands 2019 (Sarimi) • BrandZ Top 50 Most Valuable Indonesian Brands 2019 (Supermie) • Indonesia WOW Brand 2019 (Supermie) • Halal Award 2019 (Chitato) • Reader's Choice Award 2019 (Promina)

BRANDS

FOOD SEASONINGS

Aimed to provide convenient solution for its consumers, the Food Seasonings Division was established as a producer of:

powdered and liquid seasoning, condiments and syrups, with distinctive Indonesian taste. Families can now enjoy great tasting food prepared in the most practical way, allowing them to spend

more time with each other. As wholesome as the flavor of its Racik seasonings, as hot as its 'Extra Hot' chili sauce, as fresh as its syrups, Food Seasonings products spiced Indonesian families' lives up.



Sambal Indofood

Range of flavorful chili sauce that is made from fresh chili combined with various spices & selected ingredients. Sambal Indofood provide 6 different variants, each with unique taste sensations, to accommodate your different appetites in life. Sambal Indofood also available with various pack sizes that suits your necessities.



Bumbu Special Indofood

Recipe mix seasoning in paste form made from combination of fresh natural spices & herbs, grinded, processed through pasteurization without preservative - present in many variants of authentic Indonesian special dishes

The real fruit aroma from Indofood now enriched with honey.



Bumbu Racik

No 1 Indonesian Recipe mix seasoning presents a practical solution for moms to serve tasty daily dishes in easy & practical way. Made from selected natural herbs & spices that have been dried without preservatives & coloring.



Indofood Freiss

Freiss Syrup from Indofood is made of fresh fruits and real sugar. As the only syrup that is enriched with the goodness of honey, Freiss Syrup from Indofood is fresh to serve in any situations.



Kecap Indofood

Made with high quality soy bean extract as the result of 120 days "Moromi" fermentation to produce a soy sauce with right balance of sweet and savory taste, appetizing black colour, and the right thickness. Indofood sweet soy sauce is also available in various size, that is suitable for your needs.

PACKAGING



Packaging communicates brand identity, enabling it to step out and show a more prominent profile than any competitor. Packaging can also tell an engaging story, portray a positive image, while working to stimulate emotions for a product. Attractive Packaging, Unique Packaging - these can become key contributors to a customer's snap decision in making a purchase. Thus can Packaging establish the position and profile of a given product, within a certain category and price range. In an age of sharpening competition and crowded product segments, where customers are faced with many choices, only a truly marketing-focused packaging specialist can make a difference.

ICBP Packaging will evaluate the basic needs to protect and maintain the quality of the products from initial manufacturing until the final consumption. The added value of ICBP Packaging will be delivered through the latest gravure printing technology to bring the designs to life.

In response to rapidly-changing demands and the

shift to globalization, ICBP Packaging will continue to add value to products, through tailored packaging solutions, thus upgrading the basic function of product protection while seeking perfection in print-quality, consistently and reliably

Established in 1983 as PT Cipta Kemas Abadi the firm operates 3 plants:

1. Cakung, Jakarta.
2. Cikupa, Tangerang.
3. Bukit Indah City, Purwakarta West Java.

ICBP's Packaging Division produces various kinds of packaging for food and other consumer products. Over the years we have also supplied products to major multinational companies.

For the future we are planning



to become widely renowned as a Reputable Global supplier of total packaging solutions.

ICBP's Packaging Division is committed to grow with our customers, and to diversify packaging solutions with alternative packaging in support of sustainability. ICBP's Packaging Division is equipped with modern machinery, supported by the latest technologies, to ensure all packaging solutions serve optimal functions with the highest quality, adding value for our customers.

We are committed to offer the correct solutions for each packaging need, through quality printing, ideal protection and most importantly timely delivery.

A strong commitment to continuous investment in the latest technologies and human resources has enabled ICBP's Packaging Division to manufacture and deliver, in a timely manner, high-quality packaging products to both local and global customers. This is indeed the greatest asset for ICBP's Packaging Division: enhancing stakeholder values.

Below are the different categories covered by ICBP's Packaging Division:

- Beauty and Personal Care Packaging
- Food Packaging
- Beverage Packaging
- Fabric & Home Care Packaging
- Household Product Packaging

CERTIFICATIONS

CERTIFICATIONS	ISSUER	EXPIRY YEAR*
Halal	LPPOM MUI	2021
Halal Assurance System (Sistem Jaminan Halal)	LPPOM MUI	2023
Food Safety System Certification 22000	SGS United Kingdom Ltd, SAI Global Certification Services Pty Ltd	2021
ISO 22000	SGS United Kingdom Ltd., United Registrar of Systems Ltd. (URS Certification)	2021
Indonesian National Standard / SNI	Centre for Agro-Based Industry Certification Services (ABI-Pro), Ministry of Industry of the Republic of Indonesia	2023
ISO 50001	TÜV NORD Indonesia, TÜV SÜD Management Service GmbH	2022
AIB International Consolidated Standards for Food Safety	AIB International	2022
ISO 9001	Centre for Agro-Based Industry Certification Services, PT Lloyd's Register Indonesia, SAI Global Certification Services Pty Ltd, PT TÜV Rheinland Indonesia,	2022
OHSAS 18001	Sucofindo International Certification Services, PT SGS Indonesia, PT Bureau Veritas Indonesia	2021
ISO 14001	SGS United Kingdom Ltd, Sucofindo International Certification Services, SAI Global Certification Services Pty Ltd, TÜV Rheinland Cert GmbH	2021
ISO 17025	National Accreditation Committee (KAN)	2021
ISO 45001	SGS United Kingdom Ltd	2021
FSC (Forest Stewardship Council) Chain-of-Custody	SGS South Africa (Pty) Ltd.	2021
BRC Global Standard for Packaging and Packaging Material	DQS CDS GmbH (German Association for Sustainability)	2020
Sistem Manajemen Keselamatan dan Kesehatan Kerja (Occupational Health and Safety Management System)	Ministry of Manpower of the Republic of Indonesia	2021

WINGS

Wings has become one of the most trusted names in Indonesia. Indonesian families turn to a wide range of household products, personal care, food & beverage, and expect Wings to provide uncompromising quality products. Our brands have been passed down from generation to generation. With its advanced manufacturing technologies, world-class facilities and stringent quality assurance, Wings products meet the highest industry standards. By remaining innovative and delivering high-quality products over the course of more than 70 years, Wings honors its commitment to improve the daily lives of

Indonesian consumers and demonstrates the extent to which the company values its customers. Innovation and keeping up with changing consumer tastes have allowed Wings to remain at the forefront of the consumer goods market. The company has expanded its range of product portfolio by joint ventures with Lion Japan, Glico Japan and Calbee Japan. Lion Wings produces a range of products under various brands such as Ciptadent, Kodomo, Systema, Emeron, Serasoft, Zinc, Mama Lemon and Posh. Glico Wings produces a range of ice cream under the brand Haku, Waku Waku, Frost Bite and J-Cone,

while Calbee Wings produces a range of snacks under the Potabee, Krisbee and Japota brands.

Wings is recognized as a leading local manufacturer and distributor of home care, fabric care, personal care, food & beverages products. Being a dynamic and diversified business group, Wings is still dedicated to the company's vision of "all the good things in life should be accessible for everyone" in making life better for Indonesian consumers by providing uncompromising quality of products.

PRODUCTS



KECAP SEDAAP

Kecap manis Sedaap is a sweet soy sauce made from selected soybean seeds and other high quality natural ingredients. Processed with natural fermentation and multifiltration filtration (3 times filtering), producing high-quality sweet soy sauce - darker, savory, and thick. This halal-certified soy sauce Sedaap will make your dishes

unforgettable. Kecap manis sedaap has the latest variant, namely Soy Sauce Sedaap Special Black Soybean which is processed from quality black soybeans with a thicker texture that is more permeable and a darker color. Kecap Sedaap comes in bottles of 620 ml, 275 ml and 135 ml, while Kecap Sedaap Soya Hitam Special comes in bottles of 620 ml. The packaging is designed with modern and hygienic technology to meet the daily needs of you and your family. Kecap Sedaap is also available in economic packaging; 16ml and 10ml sachets to meet your and your family's one-time use of soy

sauce.

Kecap Sedaap also comes in refillable packages of 550ml, 225ml and 63ml while Kecap Sedaap Soybean Black Special comes in refillable packages of 550 ml, 220 ml, and 60 ml. This packaging is more economical for you and your family



MIWON GROUP

Miwon Group is a strong business foundation with four companies, consist of PT Miwon Indonesia, PT Jico Agung, PT Aneka Boga Nusantara, PT Sintang Raya.

Miwon Group Indonesia has been operating for more than four decades as one of Indonesia's main partners in the supply of raw materials. The company fulfills demand by increasing capacity, diversifying products, and strengthening the business foundation for further growth. Miwon Group Indonesia is also committed to social and community development through corporate social responsibility or CSR activities and empowering local workforce, according to their qualifications. The company also takes the role of contributing to the well-being of our customers, family happiness and abundant society. This has become Miwon's core values and foundation for business activities and is implemented by all employees.

PT Jico Agung was established in 1976 as proof that Miwon Group Indonesia continues to improve its distribution. The company evolved from handling the distribution of the company into its own business. Currently, PT Jico Agung provides total marketing solutions from distribution, logistics and sales of local



and import product. Quality Control & Development

Producing good quality products constitutes as commitment of the company. The company possesses a Research & Development facilities to ensure that the product shall have good quality. Supported by study, manpower resources, the existing facility at this Driyorejo factory focused for supervising and increasing the quality of MSG and DGA products.

Research & Development of New Product

Creating new products having high taste also constitutes a commitment of the company. Good quality manpower resources shall never stop

making research and development of new products in our research center in Jakarta. Some of Miwon Group products on sale in the society at present, are produced from this facility.

QUALITY ASSURANCES



The products that we distribute both local and imports have been approved by the National Agency of Drug and Food Control of Republic of Indonesia or NADFC (BPOM). In addition, the Indonesia Council of Ulama (MUI) has approved these products by issuing the HALAL certificate, so that halal products are guaranteed. Miwon products known just through their high quality, but also accepted within world-wide communities by provision of their requirements. The main products of Miwon, such MSG is certified by HALAL and KOSHER.



ISO 9001:2015 Certificate
As the commitment to after and customer satisfaction quality assurance our working system has been certifying by ISO 9001:2015 to keep all customers comfort with our products and service.

BRANDS



Hot Lava Chili Sauce

The chili sauce with a unique and distinctive taste sensation from MamaSuka, has a high level of spiciness and makes you want to keep eating it. Spicy chili sauce!
It is processed from a combination of selected chilies with special spices, namely barbecue sauce, garlic, black pepper, chicken extract and chili powder. It's fun to enjoy with friends and family.

Size: 20g, 130ml, dan 260 ml



Delisaos Sweet Oyster Sauce

The first Delisaos Sweet Oyster Sauce in Indonesia which combines the savory oysters and the sweet soy sauce, resulting in a unique blend of flavors in each dish. Cooking is even easier with Delisaos with Sweet Oyster Sauce. Suitable for types of dishes such as fried rice, fried noodles, stir-fried tempeh, and others.

Size: 23g, 130ml & 260ml



Delisaos Hot Lava Volcano

Delisaos Hot Lava Volcano is a new variant of Delisaos Hot Lava, which has a unique additional spicy taste, characterized by an extreme spicy sensation. Processed through a combination of BBQ sauce, garlic, black pepper, chicken extract, and chili. For Foodlovers who are spicy enthusiasts or try extreme spicy flavors, just dip the food or pour this sauce on your food menu. Guaranteed to make "the more spicy it gets"!

Size: 130ml dan 360ml



Delisaos Oyster Sauce Shrimp and Mushroom

Delisaos Oyster Sauce Shrimp and Mushroom is an innovative oyster sauce from MamaSuka Delisaos, with extra special ingredients, a unique blend of rich flavors. Sweet Oyster Sauce is a combination of oyster and soya making it suitable for sweet-tasting dishes. Mushroom Shrimp Oyster Sauce is the next innovation to create dishes with a delicious savory taste.

Size: 130 ml, 260 ml

TRADE REPRESENTATIVES

Representative	City	Address
United States of America		
Trade Attache	Washington DC	2020 Massachusetts Avenue, NW Washington DC 20036 - USA Telp : +12027755200/5350 Fax : +12027755354 Website : www.embassyofindonesia.org
ITPC	Chicago	670 N Clark St, 1st Floor, Chicago, IL 60654 Telp : +312-640-2463 Fax : +312-640-2648 Email : itpc.chicago@itpcchicago.com Website : www.itpcchicago.com
ITPC	Los Angeles	3457 Wilshire Blvd, Los Angeles, CA 90010 Telp : +1(213)387-7041 Email : info@itpcla.com Website : www.itpcla.com
Canada		
Trade Attache	Ottawa	55 Parkdale Avenue, Ottawa, Ontario, K1Y 1E5, CANADA Telp : +1-613-724-1100 (ext. 306) Fax : +1-613-7247932 Email : commerce@indonesia-ottawa.org; ottawa-kbri@kemlu.go.id Website : www.indonesia-ottawa.org
ITPC	Vancouver	567 Seymour Street, Vancouver, British Columbia, Canada V6B 3H6 Telp : +1 604 696 6322 Fax : +1 604 559 5022 Email : itpc@indonesiavancouver.org Website : www.itpcvancouver.com
Mexico		
ITPC	Mexico City	Homero 1303, Local 4, Col. Polanco, Del. Miguel Hidalgo, C.P. 11540, Ciudad de México, México Telp : +52 55 5083 6055 & 67 Fax : +52 55 5083 6056 Email : info@itpcmexicocity.mx Website : www.itpcmexicocity.mx
Brazil		
ITPC	Sao Paolo	LED Barra Funda, Avenida Marquês de São Vicente, No. 1619- Conj. 2525 - 25º Andar, Barra Funda - CEP.01139-003, São Paulo-SP, Brazil Telp : +55-11 2503 0665, +55-11 2503 0668 Email : itpc-bra@kemendag.go.id Website : http://itpc-saopaulo.org
Chile		
ITPC	Santiago	Av. Andres Bello No. 2711. Torre Costanera, Local 102-A, Las Condes Email : itpc@itpcsantiago.cl Website : www.itpcsantiago.cl
Netherlands		
Trade Attache	Den Haag	Tobias Asserlaan 8, 2517 KC Den Haag, The Netherlands Telp : +31(0)703108115 Fax : +31 (0) 70 3643331

Representative	City	Address
Belgium		
Trade Attache	Brussel	Boulevard de la Woluwe 38, 1200 Brussels, Belgium Telp : +32 2 779 09 15 Fax : +32 2 772 81 90
United Kingdom		
Trade Attache	London	The Embassy of The Republic of Indonesia 30 Great Peter Street, London SW1P 2BU, United Kingdom Telp : +44 20 7499 7661, +44 20 7290 9620 Fax : +44 20 7495 7022
Italy		
Trade Attache	Rome	Indonesian Embassy Via Campania 55 Rome 00187 - Italy Telp : +390642009101 Fax : +39064880280
ITPC	Milan	Via Vittor Pisani 8 - 6 floor, 20124, Milan - Italia Telp : +39 (02) 36598182 Fax : +39 (02) 36598191 Email : info@itpcmilan.it Website : www.itpcmilan.it
Germany		
Trade Attache	Berlin	c/o Embassy of the Republic of Indonesia, Lehrter Straße 16-1710557 Berlin, Germany Telp : +49-30-4780700 Fax : +49-30-47807209
ITPC	Hamburg	Neuer Wall 2-6 - 20354 Hamburg Telp : +49-(0) 40-189-8226-10, +49 40 1898226-12 Fax : +49-(0) 40-189-8226-15 Fax : +49 40 1898226 15 Website : www.itpchamburg.de
France		
Trade Attache	Paris	47-49, rue Cortambert 75116 Paris, France Telp : +33-1-45038158 Fax : +33-1-45045032 Email : atdag-fra@kemendag.go.id
Russia		
Trade Attache	Moscow	Trade Attache's Office Indonesian Embassy Korovy val 7/1 Apt. 29, Moscow - 119049, Russia Telp : +7 (499) 2383014 E-mail : atdag@mail.ru
Spain		
Trade Attache	Madrid	Indonesian Embassy 65, Calle de Agastia - 28043 Madrid, Spain Telp : +34 914 13 02 94 ext 223 Fax : +34 91413899
ITPC	Barcelona	Calle Aribau 250, B.J. 08006, Barcelona, Spain Telp : +34 934 144 662 Fax : +34 934 164 188 Email : info@itpc-barcelona.es Website : www.itpc-barcelona.es

Representative	City	Address
Hungary		
ITPC	Budapest	Bajcsy-Zsilinszky ut.12, 1 st Floor, 101, Budapest, 1051 Telp : +36-1 3176382 Fax : +36-1 2660572 Email : inatrade@itpc-bud.hu Website : www.itpc-bud.hu
Switzerland		
WTO Ambassador	Geneva	Rue de Saint Jean 25, Geneva 1203 Switzerland Telp : +41 22 3383392, 3383385 Fax : +41 22 940 1734-5
Trade Attache	Geneva	16 Rue de Saint-Jean, Geneva 1203, Switzerland Telp : +41(22)3389389 Fax : +41(22)345573316
Egypt		
Trade Attache	Cairo	13 Aisha El-Taimoureya St, Garden City, Cairo 11511 Egypt Telp : +20-2 - 27947200, 27944698 Fax : +20-2 - 27962495
South Africa		
ITPC	Johannesburg	7th Floor The Forum, 2 Maude Street, Sandown Sandton - Republic of South Africa - 2146 Telp : +27 11 884 6240 Fax : +27 11 884 6242 Email : itpc@itpcjohannesburg.com Website : www.itpcjohannesburg.com
Nigeria		
ITPC	Lagos	5th, Anifowoshe Street Victoria Island, Lagos-Nigeria Telp : +2348170001116 Email : itpclagos@yahoo.co.id ; itpc-nga@kemendag.go.id Website : www.itpclagos.com
Australia		
Trade Attache	Canberra	8, Darwin Avenue, Yarralumia Canberra, ACT 2600 Australia Telp. +61 2 6250 8654 Fax. +61 2 6273 0757
ITPC	Sydney	Ground Floor, Shop 3, 7 Maquarie Place, Sydney 2000 NSW, Australia Telp : +61 1800 487279 Fax : +61 1300 487279 Email : trade@itpcsydney.com, mail@itpcsydney.com Website : www.itpcsydney.com
Uni Emirat Arab		
Trade Attache	Riyadh	Indonesian Embassy Diplomatic Quarter-Riyadh PO Box 94343, Riyadh - 11693 Telp : +966 11 4882800 ext 120 Fax : +966 11 4882966
ITPC	Jeddah	Al-Mualifin street, Al-Rehab District/5, PO Box 10, Jeddah - 21411 Telp : +966-2-671 1271 Fax : +966-2-673 0205 Email : itpc.jeddah@gmail.com

Representative	City	Address
Uni Emirat Arab		
ITPC	Dubai	Al Masraf Tower, 4 th Floor, #403 Baniyas Street, Deira PO Box 41664 Dubai - UAE Telp : +9-714 2278544 Fax : +9-714 2278545 Email : itpc.dubai@kemendag.go.id
People's Republic of China		
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